

## *Name - CV*

### Personal profile

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- Skilled and ambitious problem solver with entrepreneurial competence
- Experience of B2B and B2C sales from different industries
- Industrial Management master with focus on supply chain and manufacturing

### Education

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- 2010-            B.Sc. in X Engineering with a M.Sc. in Industrial Management, Royal Institute of Technology, Stockholm, Sweden.
- 2007-2010    Natural Science Programme, International section, X-Gymnasium (high school). All courses were taught in English.

### Work experience

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- July 2014 -    **Company and job title**, Stockholm, Sweden  
August 2014    Worked as a Product Specialist at the X showroom in Täby, Stockholm. Responsible for updating the CRM-system, arranging test drives and assisting customers with their vehicle orders. Developed my sales skills and gained insight into one of the most successful startup companies that is currently disrupting the automotive industry.
- June 2011-    **Company and job title**, Stockholm, Sweden  
Founder and developer of Bilservicepriser.se, the first price comparison service in Sweden that compares prices of car repairs and car servicing. The site was highlighted several times in newspapers after the launch. Learned how to effectively market and develop a web focused startup. Part time job.
- January 2011- **Company and job title**, Stockholm, Sweden  
September 2012 Sales representative in Sweden for one of the largest fishing tackle companies in the Netherlands. Responsible for sales, marketing and contact with Swedish fishing tackle shops. My sales and marketing skills improved significantly. Part time job.
- June 2010-    **Company and job title**, Stockholm, Sweden  
August 2012    Main tasks: engage youth in outdoor activities, teaching about different fishing techniques and organizing sports trips. Developed my planning and organization skills. Part time job.
- June 2009-    **Company and job title**, Stockholm, Sweden  
August 2009    Worked with customer relations and event planning. I was the single point of contact for a certain customer groups training period in Sweden. Gained insight of the processes at a multinational company.

## Positions of responsibility

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- 2011-2013    **XX**, Stockholm, Sweden  
Member of the board as secretary for the associations XX Stockholm division.
- 2010-2011    **XX**, Stockholm, Sweden  
President and founder of XX, an association for all students that are interested in YY.
- 2009-        **XX**, Stockholm, Sweden  
Elected to the board for one of the largest sports clubs in Sweden,  
Member of the board for the fifth year in a row.

## Accomplishments

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- 2012        **Winner of the Z Competition**  
Motivation from the jury: highest number of votes and a great marketing campaign.
- 2008-        **Started my first company, webpage.se**  
Main activities of the company is importing, selling and developing sports articles. I  
have made several sales to retailers outside Sweden. Learned at a young age how to  
run a business successfully.

## Language skills

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- Swedish      Speaking, writing and reading: Excellent
- English      Speaking, writing and reading: Excellent
- Language Y    Speaking, writing and reading: Excellent

## Additional skills

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- Programming /CAD      Basic skills in Matlab, Solid Edge, Extend and AutoCAD Factory Design Suite
- CRM                      Salesforce
- Microsoft Office        Can use the programs in the Office suite very well

## References

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Available upon request