

# AH2015 Managerial Economics 7.5 credits

#### **Managerial Economics**

This is a translation of the Swedish, legally binding, course syllabus.

If the course is discontinued, students may request to be examined during the following two academic years

## Establishment

Course syllabus for AH2015 valid from Autumn 2010

## Grading scale

A, B, C, D, E, FX, F

## **Education cycle**

Second cycle

## Main field of study

### Specific prerequisites

A completed Bachelor's degree including at least 30 credits in mathematics/economics and documented proficiency in English B or equivalent (TOEFL, IELTS et).

#### Language of instruction

The language of instruction is specified in the course offering information in the course catalogue.

## Intended learning outcomes

This is a course in managerial economics which is tailored to students with an engineering background. The course shows how economic principles can be applied to company decision making. The emphasis is on practical problems that may face anyone in a management position. The three main sections of the course are cost analysis, pricing strategy, and competitive strategy. Cost analysis is necessary to determine the most cost efficient method of production, including which components are better sourced from other companies. An understanding of costs, together with demand conditions, is also important in deciding how products should be priced. In the second part of the course, you will learn how to estimate demand, segment markets, use quality discrimination, and decide volume discounts. In the final part of the course the focus is on long-run aspects of company strategy.

### **Course contents**

The student should be able to apply economic principles to decision making within a company. The aim is to provide practical guidance to 1) analyse the production costs, 2) set optimal prices for products, and 3) analyse long-term prospects for specific firms and markets.

## **Course literature**

Michael Baye, Managerial Economics and Business Strategy (most recent edition).

### Examination

- INL1 Assignments, 2.5 credits, grading scale: A, B, C, D, E, FX, F
- TEN1 Examination, 5.0 credits, grading scale: A, B, C, D, E, FX, F

Based on recommendation from KTH's coordinator for disabilities, the examiner will decide how to adapt an examination for students with documented disability.

The examiner may apply another examination format when re-examining individual students.

## Other requirements for final grade

Final exam+individual and group assignments

## Ethical approach

- All members of a group are responsible for the group's work.
- In any assessment, every student shall honestly disclose any help received and sources used.

• In an oral assessment, every student shall be able to present and answer questions about the entire assignment and solution.