

# AI1127 Fundamentals of Property Development and Agency 6.0 credits

Fastighetsutvecklingens och fastighetsförmedlingens grunder

This is a translation of the Swedish, legally binding, course syllabus.

#### **Establishment**

The course syllabus is valid from Autumn 2024 according to decision of the Director of First and Second Cycle Education: HS-2025-0389, 3.2.2.Decision date: 2025-04-02

## **Grading scale**

A, B, C, D, E, FX, F

## **Education cycle**

First cycle

## Main field of study

Technology

### Specific prerequisites

No specific prerequisites

# Language of instruction

The language of instruction is specified in the course offering information in the course catalogue.

# Intended learning outcomes

After completing the course the student should be able to:

#### Knowledge and understanding

- 1. Explain the fundamentals of real estate law and real estate development.
- 2. Explain the basics of real estate brokerage, as well as the role of real estate brokerage in the urban planning and building process.
- 3. Explain the development and sustainability of the real estate market in terms of function, financing, and management.
- 4. Describe the structure of the financial system, relevant actors, and the role in the urban development process.

#### Skills and abilities

- 5. Demonstrate the ability to apply the theories, concepts, models, and methods covered in the course.
- 6. Locate, use, and evaluate different types of information sources and decision-making materials.
- 7. Write and orally present a well-structured and informative paper.

#### **Evaluation ability and approach**

8. Search and analyze information within a given framework and present the results.

#### **Course contents**

The course is an introduction to property development and real estate agency and therefore contains a number of important aspects of the real estate market.

The objective of the course is to provide the students with insights into how real estate agents and real estate developers work with meeting the demands from customers, sellers and authorities in their daily operations. Among the course contents is the real estate broker act along with other important legislations. Furthermore, the important role of the financial market will be analyzed.

The students will get practical experience of collecting and analyzing information in a scientific correct way in writing a written report.

#### **Examination**

- ÖVN1 Assignment, 2.0 credits, grading scale: P, F
- TEN1 Examination, 4.0 credits, grading scale: A, B, C, D, E, FX, F

Based on recommendation from KTH's coordinator for disabilities, the examiner will decide how to adapt an examination for students with documented disability.

The examiner may apply another examination format when re-examining individual students.

If the course is discontinued, students may request to be examined during the following two academic years.

# Ethical approach

- All members of a group are responsible for the group's work.
- In any assessment, every student shall honestly disclose any help received and sources used.
- In an oral assessment, every student shall be able to present and answer questions about the entire assignment and solution.